

Michel FELIX
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About Mr. Felix

Over the years, Michel perfected his mastery of all aspects of software crafting. Starting with ideas, up to delivering successful products. Because of his vast knowledge, Michel can occupy many senior roles in building software. Typically, Michel contributes as: Business Analyst, Product Owner, Project Manager, R&D/ Development Lead, Solution Architect. Michel is recognized for his analytical/ technical skills. His ability to find creative solutions to complex problems. And a human approach to working with people, based on respect and trust. Michel has a proven track record for facilitating contract negotiations and keeping harmonious client relationships.

Professional Experience

Since May 2019

VP Product – ZoomMed

- Gathering, organizing and communicating client's needs for a country-wide platform for digital delivery of care.
- In Western Asia most of the summer finishing platform and deploying at 2 large healthcare facilities.

Since October 2018

Mentor – AV8 Startup Hub

- Extract from <https://www.av8hub.com/team>: "At AV8 [Michel] leads all activities related to product management/ownership at the highest level on behalf of our member startups as well as applying his expert level knowledge of business analysis."

September 2018 to May 2019

VP Client Development – iGotcha Media

- "Get out of the building" to gauge product-market fit with prospects of an AI chatbot for mental health. Convinced 4 SMBs to participate in a MVP validation.

- Wrote functional/non-functional specs and worked directly with the development team.
- Invented a domain specific language for conversation logic.

May 2018 to August 2018

Business Analyst (Consultant) – ZoomMed

- Gap analysis and effort estimation for a deployment opportunity in Western Asia.

May 2016 to April 2018

Chief Product/Technology Officer – Equinox Virtual Clinic

- Realized a make or buy analysis for a telehealth platform.
- Developed a contingency plan B to mitigate a partnership risk. (The solution was an assemblage of existing SaaSs with minimal scripting for integration.)
- Built a team of 6 programmers from scratch. Managed the team and performed HR related tasks.
- Designed platform architecture and selected technology stack.

September 2014 to April 2016

Product Leader – TELUS Health

- Leader for an innovation product (real-time drug coverage verification for physicians) presented by Telus' president as one of the top 3 business objectives for 2015.
- Worked closely with Sales, Accounting, Privacy and Legal in the negotiation with a major Canadian insurance company.
- Found solutions to technical difficulties that resulted in major savings in development costs and duration.

2006 to August 2014

Business Analyst/VP Product – ZoomMed

- Transformed a vision statement for an E-Prescribing web application into a commercial success.
- Adapted application to US market. Including complex product certifications.
- "Acting CEO" in building an Electronic Medical Record (EMR) web app for US psychiatrists. Clinical decision support based on fully coded medical history.
- Oversaw development of Android/iOS native apps complementing EMR.
- Responsible for SR&ED: maintained proper documentation and time sheets. Worked with advisors on claim documentation. Successfully "passed" audits.

2004 to 2006

VP Technology – Vertical 7

- Collaborated directly with new and existing clients.
- Designed and headed development of a collaboration platform for engineers.
- Assisted sales in presentations to prospects.

2004

Project Manager (Consultant) – FX Innovation

- Montreal's Grande Bibliothèque data centre relocation.

Project Manager (Consultant) – Meloche Monnex (TD Insurance)

- Intranet transfer after Liberty Mutual Canada acquisition.

2003

Director of Product Development – Expert Medic

- Coordinated the transition from a legacy/prototype Electronic Medical Record (EMR) to a full, modern product.
- Selected, hired and managed a team of programmers and web designers (all consultants).
- Designed and built a simple Picture Archiving and Communication System (PACS).

1999 to 2003

Project/Team Manager – VisualMED

- Built a team of 25 analysts/ programmers/ QA from scratch.
- Managed all resources (doctors, pharmacists, analysts, DBA, programmers, QA) involved in building a very large client/ server Windows app that was deployed in 2 hospitals in Quebec.

1999

Team Lead – Raymark (Mi9 Retail)

- Responsible for a new Wedding Registry module in Point of Sales (POS).
- Went to Paris to work on-site with the first client.

1995 to 1998

Product Manager – Purkinje

- Merged 2 overlapping Practice Management Information System (PMIS) following M&A.

1990 to 1995

Programmer – Gestion ABH

- Helped grow the customer base from 200 to 1200+ medical clinics without adding support staff.

Selection of Technology & Tools

Languages/ Databases: HTML, CSS, JavaScript, C#, Java, Python, MongoDB, MS-SQL, MySQL, PostgreSQL

Libraries/ Frameworks: Meteor JS, Bootstrap, React JS, Botkit.ai, Wit.ai, .Net, Node JS, WebRTC

Tools: Draw.io, OmniGraffle/ Visio, GitHub/ Bitbucket, G Suite/ MS-Office (Especially Excel & PowerPoint), MS-Project, Asana, Jira/ Confluence, Trello, Semaphore CI, IFTT, Zapier

Methodologies: Agile/ Scrum, Kanban, Lean, MVP/ Prototyping, Pert, Use Cases, User Stories

Operating Systems/Hosting: iOS, Linux/ Unix, Mac OS, Windows, AWS, Heroku

Education

Bachelor's degree in applied computer science.